

# Seminar & Events

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2018



Educating and Developing  
Financial Professionals

# LIA Regional Committees

## Are you in touch with your Regional Committee?

Our eight Regional Committees throughout the country are made up of volunteers (all of whom work within the industry) who strive to offer our members engaging and practical seminars and events.

While the main focus of the committees is to provide local CPD and Business Value Events, they also offer members an opportunity to enhance their localised networks and introduce them to some of the best financial speakers in the country.

## Your region needs you

The committees are there to provide you with a means to further develop ideas for your business and a forum for ideas sharing. However, they also rely on members from each region to provide direction and feedback on what the membership requires. The committees can only be effective if the membership in the region is engaged and prepared to help frame the agenda. Our Regional committees are the heart of LIA and your input into them is vital in providing the right educational and developmental focus for your region.

## Regional Committees



### Find out more

To find out more about your committee and who your local contact is email us at [events@lia.ie](mailto:events@lia.ie), your Chairperson or Vice-Chairperson would be delighted to receive your feedback or help with a query. You might even consider becoming more directly involved by joining your Regional Committee!

# Cork

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
Thursday 8th February 2018	Don't try this at home – how DIY investing may be bad for your wealth - Gary Connolly	1 hr	3, CU, CFP®
	Economic Update - Jim Power	1 hr	1, 2, 3, 7, 8, CU, DM, CFP®
	<b>Venue:</b> Maryborough Hotel & Spa, Cork <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Thursday 8th March 2018	Post Retirement Planning - Richard O'Neill	1 hr	2, 3, CFP®
	Developments in Critical Illness - old v new contracts - Martin Duffy	1 hr	1
	<b>Venue:</b> Maryborough Hotel & Spa, Cork <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Thursday 12th April 2018	Behavioural Economics - Andy Ivory-Corr	1 hr	1, 2, 3, 7, 8, CU, DM, CFP®
	Pension Update - George Nolan	1 hr	2, CFP®
	<b>Venue:</b> Maryborough Hotel & Spa, Cork <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Tuesday 18th September 2018	Changes in Compliance & Regulation - Fergus Bradley	1 hr	1, 2, 3, 4, 5, 6, 7, 8, CU, DM
	Ethics - James Caron	1 hr	Ethics
	<b>Venue:</b> Maryborough Hotel & Spa, Cork <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Thursday 18th October 2018	Mortgage Market - Update, Opportunities - Michael Dowling	1 hr	7, 8, CU, DM
	Pensions Update - Public Sector Schemes and Redundancy - Kevin Fitzsimons	1 hr	2, CFP®
	<b>Venue:</b> Maryborough Hotel & Spa, Cork <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		



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# Dublin

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
<b>Monday 5th February 2018</b>	GDPR - 25th May 2018 - Are you ready? - Brian Honan	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>
	Protection - Topical Update, Opportunities, Claims Experience - Paul Murphy	1 hr	<b>1</b>
	<b>Venue:</b> IMI Conference Centre, Sandyford Road, Dublin 16 <b>Registration:</b> 4.30pm Seminar: 5.00pm - 7.00pm		
<b>Monday 5th March 2018</b>	Don't try this at home - how DIY investing may be bad for your wealth - Gary Connolly	1 hr	<b>3, CU, CFP®</b>
	Economic Update - Jim Power	1 hr	<b>1, 2, 3, 7, 8, CU, DM, CFP®</b>
	<b>Venue:</b> IMI Conference Centre, Sandyford Road, Dublin 16 <b>Registration:</b> 4.30pm Seminar: 5.00pm - 7.00pm		
<b>Monday 16th April 2018</b>	Succession & Estate Planning - The cornerstone of all good financial plans - Leigh Cullen	1 hr	<b>1, 2, 3, CU</b>
	Protection - focus on Shareholder & Business Protection - Brian Hosford	1 hr	<b>1, CFP®</b>
	<b>Venue:</b> IMI Conference Centre, Sandyford Road, Dublin 16 <b>Registration:</b> 4.30pm Seminar: 5.00pm - 7.00pm		
<b>Monday 14th May 2018</b>	Tax Implications for Small Businesses - Laura Lynch	1 hr	<b>1, 2, 3, CU, CFP®</b>
	Pensions Update & Opportunities - Pat Ryan	1 hr	<b>2, CFP®</b>
	<b>Venue:</b> IMI Conference Centre, Sandyford Road, Dublin 16 <b>Registration:</b> 4.30pm Seminar: 5.00pm - 7.00pm		
<b>Monday 17th September 2018</b>	Changes in Compliance & Regulation - Evelyn Hanrahan	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>
	Ethics - James Caron	1 hr	<b>Ethics</b>
	<b>Venue:</b> IMI Conference Centre, Sandyford Road, Dublin 16 <b>Registration:</b> 4.30pm Seminar: 5.00pm - 7.00pm		
<b>Monday 15th October 2018</b>	Behavioural Finance - What influences clients' financial decisions - Pete Lunn	1 hr	<b>1, 2, 3, 7, 8, CU, CFP®</b>
	Mortgage Market - Update, Opportunities - Michael Dowling	1 hr	<b>7, 8, CU, DM</b>
	<b>Venue:</b> IMI Conference Centre, Sandyford Road, Dublin 16 <b>Registration:</b> 4.30pm Seminar: 5.00pm - 7.00pm		



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# Limerick

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
<b>Monday 5th February 2018</b>	Changes in Compliance & Regulation - Fergus Bradley	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>
	Ethics - James Caron	1 hr	<b>Ethics</b>
	<b>Venue:</b> The Savoy Hotel, Henry Street, Limerick <b>Registration:</b> 9.30am Seminar: 10.00am - 12.00 noon		
<b>Monday 5th March 2018</b>	Opportunities in the Protection Market - Niall Concannon	1 hr	<b>1</b>
	Exit Strategy for my Brokerage - Suzanne O'Neill	1 hr	<b>2, 3</b>
	<b>Venue:</b> The Savoy Hotel, Henry Street, Limerick <b>Registration:</b> 9.30am Seminar: 10.00am - 12.00 noon		
<b>Monday 9th April 2018</b>	Mortgage Market - Update, Opportunities - Michael Dowling	1 hr	<b>7, 8, CU, DM</b>
	Tax Implications for Small Businesses - Laura Lynch	1 hr	<b>1, 2, 3, CU, CFP®</b>
	<b>Venue:</b> The Savoy Hotel, Henry Street, Limerick <b>Registration:</b> 9.30am Seminar: 10.00am - 12.00 noon		
<b>Monday 10th September 2018</b>	Pensions Update - George Nolan	1 hr	<b>2, CFP®</b>
	Developments in Critical Illness - old v new contracts - Martin Duffy	1 hr	<b>1</b>
	<b>Venue:</b> The Savoy Hotel, Henry Street, Limerick <b>Registration:</b> 9.30am Seminar: 10.00am - 12.00 noon		
<b>Monday 15th October 2018</b>	Don't try this at home - how DIY investing may be bad for your wealth - Gary Connolly	1 hr	<b>3, CU, CFP®</b>
	Economic Update - Jim Power	1 hr	<b>1, 2, 3, 7, 8, CU, DM, CFP®</b>
	<b>Venue:</b> The Savoy Hotel, Henry Street, Limerick <b>Registration:</b> 9.30am Seminar: 10.00am - 12.00 noon		



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# Midlands

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
<b>Wednesday 7th February 2018</b>	Changes in Compliance & Regulation - Fergus Bradley	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>
	Ethics - James Caron	1 hr	<b>Ethics</b>
	<b>Venue:</b> Mullingar Park Hotel, Dublin Road, Mullingar <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Wednesday 11th April 2018</b>	Managing Risk in the current market - Andy Ivory-Corr	1 hr	<b>3, CU, CFP®</b>
	Financial Fact-Finding / Fee Based Advice - Liam McGrory	1 hr	<b>1, 2, 3, 7, 8, CU, CFP®</b>
	<b>Venue:</b> Mullingar Park Hotel, Dublin Road, Mullingar <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Wednesday 12th September 2018</b>	Pensions Update - Public Sector Schemes & Redundancy - Kevin Fitzsimons	1 hr	<b>2, CFP®</b>
	Critical Illness - Old v New Contracts - Stephen Lane	1 hr	<b>1</b>
	<b>Venue:</b> Mullingar Park Hotel, Dublin Road, Mullingar <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Wednesday 17th October 2018</b>	Don't try this at home - how DIY investing may be bad for your wealth - Gary Connolly	1 hr	<b>3, CU, CFP®</b>
	Economic Update - Jim Power	1 hr	<b>1, 2, 3, 7, 8, CU, DM, CFP®</b>
	<b>Venue:</b> Mullingar Park Hotel, Dublin Road, Mullingar <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		



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# Northeast

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
<b>Tuesday 6th February 2018</b>	Changes in Compliance & Regulation - Evelyn Hanrahan	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>
	Ethics - James Caron	1 hr	<b>Ethics</b>
	<b>Venue:</b> CityNorth Hotel, Gormanston, Co Meath		
	<b>Registration:</b> 8.00am Seminar: 8.30am - 10.30am		
<b>Tuesday 10th April 2018</b>	Changes in Mortgage Market - Michael Dowling	1 hr	<b>7, 8, CU, DM</b>
	Protection Underwriting - Stephen Lane	1 hr	<b>1</b>
	<b>Venue:</b> CityNorth Hotel, Gormanston, Co Meath		
	<b>Registration:</b> 8.00am Seminar: 8.30am - 10.30am		
<b>Tuesday 11th September 2018</b>	Pensions, Topical Update & Opportunities - James Skehan	1 hr	<b>2, CFP®</b>
	Succession & Estate Planning Update - Clive Reynolds	1 hr	<b>1, 2, 3, CU, CFP®</b>
	<b>Venue:</b> CityNorth Hotel, Gormanston, Co Meath		
	<b>Registration:</b> 8.00am Seminar: 8.30am - 10.30am		
<b>Tuesday 16th October 2018</b>	Don't try this at home - how DIY investing may be bad for your wealth - Gary Connolly	1 hr	<b>3, CU, CFP®</b>
	Economic Update - Jim Power	1 hr	<b>1, 2, 3, 7, 8, CU, DM, CFP®</b>
	<b>Venue:</b> CityNorth Hotel, Gormanston, Co Meath		
	<b>Registration:</b> 8.00am Seminar: 8.30am - 10.30am		



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# Northwest

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
Tuesday 6th February 2018	Changes in Compliance & Regulation - Evelyn Hanrahan	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>
	Ethics - James Caron	1 hr	
	<b>Venue:</b> Radisson Blu Hotel Letterkenny <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		<b>Ethics</b>
Thursday 8th March 2018	Managing Risk in the current market - Andy Ivory-Corr	1 hr	<b>3, CU, CFP®</b>
	Income Protection - Update on claims - Karen Gallagher	1 hr	
	<b>Venue:</b> Radisson Blu Hotel Letterkenny <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		<b>1, CFP®</b>
Thursday 12th April 2018	Developments in Critical Illness - old v new contracts - Martin Duffy	1 hr	<b>1</b>
	QROPS & International Pensions - Aidan McLoughlin	1 hr	<b>2, CFP®</b>
	<b>Venue:</b> Radisson Blu Hotel Letterkenny <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
Thursday 20th September 2018	Personal Tax Case Studies - John Feeney	1 hr	<b>1, 2, 3, 7, 8, CU, CFP®</b>
	Pensions Update incl. GMS Schemes - John McInerney	1 hr	
	<b>Venue:</b> Radisson Blu Hotel Letterkenny <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		<b>2, CFP®</b>
Thursday 18th October 2018	Don't try this at home - how DIY investing may be bad for your wealth - Gary Connolly	1 hr	<b>3, CU, CFP®</b>
	Economic Update - Jim Power	1 hr	
	<b>Venue:</b> Radisson Blu Hotel Letterkenny <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		<b>1, 2, 3, 7, 8, CU, DM, CFP®</b>

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# Southeast

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
Tuesday 6th February 2018	Don't try this at home – how DIY investing may be bad for your wealth - Gary Connolly	1 hr	3, CU, CFP®
	Economic Update - Jim Power	1 hr	1, 2, 3, 7, 8, CU, DM, CFP®
	<b>Venue:</b> Viking Hotel, Waterford <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Tuesday 10th April 2018	Pensions Update - John McInerney	1 hr	2, CFP®
	Retirement Planning for Brokers - Suzanne O'Neill	1 hr	2, 3
	<b>Venue:</b> Viking Hotel, Waterford <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Tuesday 11th September 2018	Changes in Compliance & Regulation - Evelyn Hanrahan	1 hr	1, 2, 3, 4, 5, 6, 7, 8, CU, DM
	Ethics - Dr Sean Moran	1 hr	Ethics
	<b>Venue:</b> Viking Hotel, Waterford <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		
Tuesday 16th October 2018	QROPS & International Pensions - Aidan McLoughlin	1 hr	2, CFP®
	Business Protection for Business Owners - Kate Connor	1 hr	1, CU, CFP®
	<b>Venue:</b> Viking Hotel, Waterford <b>Registration:</b> 9.00am Seminar: 9.30am - 11.30am		



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# West of Ireland

SEMINAR DATE	TOPIC & SPEAKER	CPD	CATEGORIES
<b>Monday 5th February 2018</b>	Changes in Compliance & Regulation - Fergus Bradley	1 hr	<b>1, 2, 3, 4, 5, 6, 7, 8, CU, DM</b>  <b>Ethics</b>
	Ethics - James Caron	1 hr	
	<b>Venue:</b> Maldron Hotel, Sandy Road, Galway <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Monday 5th March 2018</b>	Opportunities in the Protection Market - Niall Concannon	1 hr	<b>1</b>  <b>2, 3</b>
	Exit Strategy for my Brokerage - Suzanne O'Neill	1 hr	
	<b>Venue:</b> Maldron Hotel, Sandy Road, Galway <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Monday 9th April 2018</b>	Mortgage Market - Update, Opportunities - Michael Dowling	1 hr	<b>7, 8, CU, DM</b>  <b>1, 2, 3, CU, CFP®</b>
	Tax Implications for Small Businesses - Laura Lynch	1 hr	
	<b>Venue:</b> Maldron Hotel, Sandy Road, Galway <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Monday 10th September 2018</b>	Pensions Update - George Nolan	1 hr	<b>2, CFP®</b>  <b>1</b>
	Developments in Critical Illness - old v new contracts - Martin Duffy	1 hr	
	<b>Venue:</b> Maldron Hotel, Sandy Road, Galway <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		
<b>Monday 15th October 2018</b>	Don't try this at home - how DIY investing may be bad for your wealth - Gary Connolly	1 hr	<b>3, CU, CFP®</b>  <b>1, 2, 3, 7, 8, CU, DM, CFP®</b>
	Economic Update - Jim Power	1 hr	
	<b>Venue:</b> Maldron Hotel, Sandy Road, Galway <b>Registration:</b> 2.30pm Seminar: 3.00pm - 5.00pm		



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## Joint LIA/ITI Seminar June 2018

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# Managing Wealth in 2018 & Beyond

**Galway, Tuesday 12th June**  
**Cork, Wednesday, 13th June**  
**Dublin, Thursday 14th June**

## LIA

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[www.lia.ie/path](http://www.lia.ie/path)

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